

Sales Representative

We are looking for goal oriented sales representatives who are excited to build a career with a stable, industry leader and one of Fortune Magazine's 2010 List of "100 Best Companies to Work For!"

Primary responsibilities include:

- The ability to network and build strong relationships within a protected territory.
- The ability to generate new business through prospecting and referrals.

Our Field Sales Representatives complete a comprehensive, professional sales training program which includes technical and sales skills training from an accredited university.

In 2010, Paychex was named to Training Magazine's list of 125 Best Training Organizations for the ninth consecutive year.

Job Requirements

If you are an energetic, top producer with at least 2+ years of professional business to business sales experience and possess the following qualities, Respond Now:

- Motivated, Entrepreneurial, & Competitive--The fire and desire to become an impact player on a winning team
- Strong Presentation, Communication, Networking & Interpersonal Skills a must
- Documented Track Record of Sales Success
- Excellent analytical skills and a college degree preferred
- The desire to build a rewarding career with an outstanding organization is required

Here's YOUR opportunity to capitalize on a genuine career opportunity in sales!

Benefits:

You'll find our benefits and compensation programs competitive. Some of the salary-plus elements of employment at Paychex include:

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| <input type="checkbox"/> Comprehensive benefits package | <input type="checkbox"/> Stock purchase plan |
| <input type="checkbox"/> base salary, uncapped commissions, bonuses | <input type="checkbox"/> incentive trip |
| <input type="checkbox"/> expense allowance (including laptop and iphone) | <input type="checkbox"/> On-going training programs |
| <input type="checkbox"/> Paid vacation, holidays, sick days | <input type="checkbox"/> 401(k) |

For more information on our company or other positions, please apply online:

<http://www.paychex.com/careers>